

Build Retirement Wealth by Using Leverage:

Invest in Real Estate with a Non-Recourse Loan

Non-recourse loans give Self-Directed Checkbook IRA or Solo 401(k) account holders the unique opportunity to use leverage to invest in real estate with retirement funds. A non-recourse loan is secured by collateral, typically the property itself. In the event of a default, the borrower is not personally liable for paying any outstanding debt on the loan, thus securing the account holder's additional IRA assets.

How Your Self-Directed IRA Benefits from a Non-Recourse Loan

A non-recourse loan gives you the opportunity to:

0	<i>Diversify</i> your portfolio
2	<i>Invest</i> in the property of your dreams with borrowed funds
3	<i>Protect</i> your other IRA assets and personal funds in the event of default → The Self-Directed Checkbook IRA is liable for your loan, not you personally
4	<i>Enjoy</i> tax-free or tax-deferred growth in an IRS-compliant account
5	Gain control of your financial future

Non-Recourse Lending Program

Broad Financial's real estate investing expertise and dedicated client support team matched with a five-star non-recourse lender ensures a seamless investing experience. You can invest in a variety of property types including residential, commercial, industrial, and multi-family.

Lending Program Details:



How To Invest in RealEstate with Non- Recourse Loan

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Open and Fund a Self Directed IRA

First, you'll complete Broad Financial's easy <u>online application</u>. Simultaneously, you'll open a new Self-Directed IRA with our sister company, Madison Trust. To fund your Self-Directed IRA, you'll transfer or rollover funds from an existing retirement account, such as an IRA or 401(k), or make an initial contribution.

Establish an IRA LLC and Dedicated Checking Account

Next, Broad Financial will create a specialized, IRS-compliant LLC for your IRA and take care of the paperwork. Once your specialized LLC is created, you will open a checking account in the name of your LLC at the bank of your choice and instruct Madison Trust to send your IRA funds directly to your IRA LLC checking account.

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Identify an Income Producing Property

Consider the type of property you would like to invest in with your Self-Directed IRA. You can invest in residential, commercial, industrial, or multi-family properties with our preferred lending partner.

4 Apply for a Non-Recourse Loan with Our Preferred Lending Partner

Schedule a call with a <u>Broad Financial</u> <u>Specialist</u> and we will connect you with our preferred lending partner – at your convenience!

Bank will require the following:

- Letter of Intent to purchase and/or Purchase Agreement for the subject property
- Three years business tax returns or financial statements on the to be purchased property and/or pro forma
- Rent Roll (if available)
- Pictures and/or current listing of property

5 Execute a Purchase Agreement in the Name of Your LLC



As the manager of the LLC, you will sign the necessary paperwork involved in executing a Purchase Agreement. The Self-Directed IRA LLC will be listed as the buyer. After, you will send funds from your IRA LLC checking account to place the deposit on your property.

6 Close on the Property and Loan



With your IRA LLC, you can invest with the power of checkbook control by simply writing a check or sending a wire from your LLC checking account to fund your down payment of the investment. (All payments are made from your Self-Directed IRA LLC checking account, not your personal bank account). Then, the lender will schedule a closing with the title company, provide documents to be completed, and fund your transaction.



Do you have questions about leveraging your real estate investment with a non-recourse loan? <u>Contact a</u> <u>Broad Financial Specialist</u> today to discover your options.



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